

## Message Text

UNCLASSIFIED

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ACTION COME-00

INFO OCT-01 ARA-14 ISO-00 EB-07 PASS-00 /022 W

-----027641 211537Z /40

R 212351Z JUN 77

FM AMEMBASSY LA PAZ

TO SECSTATE WASHDC 5890

UNCLAS LA PAZ 4796

E.O. 11652: N/A

TAGS: BEXP, BL

SUBJ: TRADE FACILITATION

REF: BUSSES-SINDICATOS SACABA AND PRIMERO DE MAYO.

TO: STANLEY R. BRUBAKER

PRESIDENT

SKOKIE INTERNATIONAL, INC.

726 LIVERNOIS

FERNDALE, MICHIGAN

PHONE: 313 399 8706

TELEX: 23-5609

1. COLOR OF ALL BUSES TO BE CREAM.

2. HORIZONTALLY SLIDING WINDOWS REQUESTED ( NOTE: I BELIEVE THIS IS THE TYPE OF WINDOW SPECIFIED IN THE ORDER, IF NOT PLEASE ADVISE OF ANY ADDITIONAL COST).

3. REPRESENTATIVES OF SINDICATOS TOLD ME YESTERDAY THAT LOCAL GOVERNMENT IS THREATENING TO ALLOW COMPETING TRANSPORTATION SUPPLIERS INTO THEIR AREA, EFFECTIVELY UNDERCUTTING THEIR MARKET. REASON FOR GOVERNMENT'S PROPOSED ACTION IS LONG DELAY (WHICH ALL RECOGNIZE IS A RESULT OF THE TIME REQUIRED TO ARRANGE FINANCING, NOT RPT NOT THE FAULT OF SKOKIE) IN RECEIVING THE BUSES. IT WOULD BE UNCLASSIFIED

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EXTREMELY HELPFUL IF A PROTION OF THE BUSES, E.G. 10, COULD BE DELIVERED AS SOON AS POSSIBLE, EVEN BY MID-AUGUST. THIS WOULD, ACCORDING TO THE SINDICATOS, PROTECT THEIR MARKET, AND WOULD ALSO, THEY BELIEVE, GREATLY ENHANCE THE CHANCES FOR ADDITIONAL PURCHASES OF BUSES FROM U.S. THESE SINDICATOS WILL BE THE ONLY OPERATORS OF U.S. MADE

BUSES IN BOLIVIA. IF SOME BUSES CAN BE SHIPPED  
EARLY, THE SINDICATOS WILL FIND IT EASIER TO COP  
WITH SOME DELAYS IN LATER SHIPMENTS.

REGARDS,

RALPH R. JOHSON

COMMERCIAL ATTACHED

AMERICAN EMBASSY, LA PAZ

STEDMAN

NOTE BY OC/T: PASSED ABOVE ADDEE.

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
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**Disposition Case Number:** n/a  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
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**Office:** ACTION COME  
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**Review Withdrawn Fields:** n/a  
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**Subject:** TRADE FACILITATION  
**TAGS:** BEXP, BL  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009